



LAKE AREA TECHNICAL COLLEGE – PRESIDENT

The School Board of the Watertown School District, invites applications for the position of **President of Lake Area Technical College**.

Located in the Glacial Lakes region of northeast South Dakota, Lake Area Technical College is a public institution that was established in 1965. The college sits on a 40-acre campus, serves an 18,000 square mile area, has nearly 30,000 graduates, and is known as a premier educational and workforce development institution. The institution offers 31 programs of study, has a current enrollment of 2,600 students, and a team of approximately 250 full and part-time faculty and staff. The college consistently achieves 99% employment placement and approximately 84% of graduates chose to stay in South Dakota. The college also offers robust online and high school dual credit programs as well as several outreach programs that offer for-credit and not-for-credit training.

The President of Lake Area Technical College is responsible for planning, developing, and supervising all aspects of the operation of the college. The President provides leadership for its day-to-day administration, management, and operations consistent with policies established by the Board and General Statutes of the State of South Dakota. A master's degree or higher is preferred. Experience in post-secondary education is desired. The candidate must be an excellent communicator, possess superior motivational skills, have the ability to formulate and manage the institutional budget, develop and manage political connections, and have an aptitude for creating and maintaining partnerships with business and industry. Salary ranges from \$150,000-\$160,000 based on education and experience. In addition, an attractive benefits package is included.

Deadline to apply: 11:59 p.m. CST on October 21, 2022.

Application and a complete job description can be found on - [Watertown School District - Employment](#)

In addition to the application, a written letter of interest, comprehensive resume, and three references may be directed to: (submission by email is acceptable):

Dr. Jeff Danielsen
Lake Area Technical College Presidential Search, Executive Committee
200 9th St NE
Watertown, SD 57201
Jeff.Danielsen@k12.sd.us

Governance & Accreditation

Lake Area Tech is governed by the Watertown School District School Board and the South Dakota Board of Technical Education and is accredited by the Higher Learning Commission. It is an Equal Opportunity, Affirmative Action Employer.

Further Information on the College

Lake Area Technical College, Watertown, South Dakota was selected in 2017 as the #1 Two-Year College in the Nation by the Aspen Institute for Community College Excellence. The college is also a designated Military Friendly® Gold Level and Military Friendly® Spouse school, and has been nationally ranked by University HQ, Niche, Best Community Colleges, Stacker, Best Online Colleges, bestschools.org, and more. Lake Area Technical College has been recognized locally, regionally, and nationally as a leader among two-year technical and community colleges.

The college has experienced unprecedented growth, is financially strong and is closely connected to business, industry and the economic development of the community, region, and the state. Lake Area Technical College is a high-tech, innovative campus that is currently conducting a \$40 million *I/m In* Capital Campaign for needed classrooms and labs.

WATERTOWN SCHOOL DISTRICT 14-4
JOB DESCRIPTION



Job Title: President – Lake Area Technical College

Work Days: 12-Month Contract

Reports To: Watertown Superintendent of Schools and Watertown School Board with system-level oversight by the State Board of Technical Education

Supervises: Vice President, Director of Student Services, Director of Support Operations, Director of Outreach, Dean of Academics, and Foundation Director

REQUIREMENTS:

1. Master's degree in Education or related major
2. Experience in post-secondary education preferred
3. Excellent communication skills in speaking and writing
4. Superior leadership, motivational and supervisory skills
5. Ability to formulate and manage a budget
6. Politically astute at the local, state, and federal levels. Interest in developing vital political connections
7. Team builder.
8. Aptitude for creating and maintaining partnerships with business and industry

JOB SUMMARY: The President of Lake Area Technical College is responsible for the strategic direction of the college and oversees all financial, academic, regulatory, and operational functions of the college in a matrixed management environment where operational control is under the Watertown School Board, state-level oversight is provided by State Board of Technical Education, and federal guidance and compliance is outlined mainly in Titles 4, 6, and 9, as well as US Department of Education accreditation standards.

DUTIES:

- Oversee Lake Area Technical College's strategic vision and leads business decisions to drive growth.
- Collaborate with the Superintendent and Watertown School Board to identify, create and implement strategic plans to actualize objectives focused on student success, industry engagement, and post-graduation outcomes for students. Develop and execute short-term and long-term plans in order to achieve measurable results aligned with the strategic plan.
- Collaborate and ensure mission alignment with State Board of Technical Education system-level policy and guidance.
- Ensure operational adherence to industry, state, and federal accreditation standards and compliance with federal regulations and laws.
- Work closely with South Dakota Technical College and University Presidents to ensure pathways for student success.
- Identify, recruit, train, develop and manage a talented team of employees.
- Monitor operations and ensure employees and business practices comply with regulatory and legal requirements.
- Oversee Lake Area Technical College budget and financial processes and execution.
- Develop the organizational culture and promote transparency and collaboration throughout the organization.
- Develop and nurture new and existing partnerships with college stakeholders including students, parents, industry, local and state community members, as well as members of South Dakota legislature and state agencies.

- Identify potential risks and opportunities for improving the South Dakota technically skilled workforce pipeline, and pursue those opportunities approved by the board.
- Identify potential sources of investment and support Foundation fundraising efforts.
- Coordinate and execute the Lake Area Technical College goals and objectives, as determined by the organization's matrixed management structure and strategic plan.
- Legislative engagement to include lobbying and testifying on behalf of Lake Area Technical College, State Board of Technical Education, and the South Dakota Department of Education, Governor's Office of Economic Development, and Department of Labor topics and issues.
- Represent Lake Area Technical College at social and business events in ways that strengthen the brand and communicate the Lake Area Technical College message.
- Serve on local, state, regional, and national boards and forums as needed or appointed. Ongoing boards include State Board of Technical Education, Build Dakota Scholarship Board, Watertown Development Company Board, and Western Interstate Compact for Higher Education (WICHE) Alliance Executive Board.

WORKING CONDITIONS:

- Inside.
- Climate Environment: Typically, work is conducted in a comfortable environment. Some campus shops/labs are not climate controlled and may be subject to extremes of heat and humidity.
- Hazards: For some buildings, stairs, machines and exposure to communicable diseases may be a potential hazard. Travel between campus buildings may cause exposure to hazardous driving and walking conditions.

This is a full-time, exempt position. Salary range \$150,000-\$160,000.