

# **PROGRAM TO PROGRAM ARTICULATION AGREEMENT**

Agreement with Respect to Applying the

## **CONSUMER & AGRI FINANCIAL**

**Associate of Applied Sciences Degree Program**

Towards the

## **MANAGEMENT MAJOR**

**Bachelor of Business Administration Degree Program**

Between

LAKE AREA TECHNICAL INSTITUTE

and

DAKOTA STATE UNIVERSITY

### **I. Parties**

The parties to this agreement are Lake Area Technical Institute (LATI) and Dakota State University (DSU).

### **II. Purpose**

The purpose of this agreement is to:

- A. Have a signed articulation agreement that addresses the varying needs of students and complementary nature of the institutions' programs;
- B. Provide increased education opportunities for students from South Dakota and the region;
- C. Extend and clarify educational opportunities for students;
- D. Provide LATI students who have completed the A.A.S degree in Consumer & Agri Financial an opportunity to earn a Bachelor of Business Administration degree with a major in Management. (Attachment)

### **III. Academic Program**

- A. Upon successful completion of the major requirements specified in III. B below, Dakota State University will accept 30 technical course credits from the A.A.S. degree in Consumer & Agri Financial for students majoring in Management. Students must successfully complete the A.A.S. degree in Consumer & Agri Financial from LATI prior to transferring to Dakota State University for the technical course credits to be accepted. General Education coursework is in addition to the 30 technical course credits. Students must meet all Board or Regents policies and university graduation requirements in order to receive a degree.

B. Requirements to be completed at Dakota State University to earn a Bachelor of Business Administration degree with a major in Management are outlined below.

**Business Core Major Requirements: 39 credits**

- BADM 101 Survey of Business (3 credits)
- BADM 220 Business Statistics (3 credits)
- BADM 310 Business Finance (3 credits)
- BADM 321 Business Statistics II (3 credits)
- BADM 344 Managerial Communications (3 credits)
- BADM 350 Legal Environment of Business (3 credits)
- BADM 360 Organization and Management (3 credits)
- BADM 370 Marketing (3 credits)
- BADM 405 International Trade and Finance (3 credits)
- BADM 425 Production and Operations Management (3 credits)
- BADM 482 Business Policy and Strategy (3 credits)
- CIS 325 Management Information Systems (3 credits)
- SOC 285 Society and Technology (3 credits)

**Required Management Major Courses: 21 credits**

- BADM 435 - Management Technology and Innovation (3 credits)
- BADM 436 - Entrepreneurship (3 credits)
- BADM 460 - Human Resource Management (3 credits)
- BADM 464 - Organizational Behavior (3 credits)
- BADM 468 - International Management (3 credits)
- CIS 384 - Decision Support Systems (3 credits)
- Choose one course from the following (3 credits)
- CIS 123 - Problem Solving and Programming (3 credits)
- CIS 130 - Visual Basic Programming (3 credits)
- CSC 150 - Computer Science I (3 credits)

**General Education/Institutional Graduation Requirement Courses: 30 credits**

The 30 credits must meet System General Education requirements and be selected from the approved list of courses specified in BOR policy 2:7. \* Note: Transferable general education course credits can be completed at LATI.

**Electives: 0 credits**

**Total number of credits at Dakota State University: 90**



\_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_

For Lake Area Technical Institute:

*Kimberly Kay Bellum* \_\_\_\_\_ Date: 1/7/2020

*Michelle Carty* \_\_\_\_\_ Date: 1/7/2020

*Diane Stiles* \_\_\_\_\_ Date: 1/7/2020

*Don Johnson* \_\_\_\_\_ Date: 1/7/2020

\_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_

## Financial Services      Consumer & Agri Financial Options

Semester Course Outline      2018 - 2019

20 Months (4 Semesters and 1 Summer Session) • Revised: 6/6/18

Associate of Applied Science (A.A.S.) Degree • Credits Required for Graduation: 74.5

### First Year — Fall Semester

Course Number	Course Title	Clock Hours	Credits
AG 159	Farm/Ranch Records	45	3
ACCT 210	Principles of Accounting	45	3
CSC 105	Computer Software Applications	45	3
CSS 100	Career Search Strategies	8	.5
ECON 201	Principles of Microeconomics I *	45	3
ENGL 101	Composition	45	3

SPCM 101	Fundamentals of Speech *	45	3
Total		278	18.5

**First Year — Spring Semester**

Course Number	Course Title	Clock Hours	Credits
BUS 220	Personal Finance	45	3
ACCT 211	Principles of Accounting II	45	3
CIS 125	Advanced Computer Applications	45	3
ECON 202	Principles of Macroeconomics II *	45	3
MATH 101	Intermediate Algebra	45	3
PSYC 101	General Psychology	45	3
Total		270	18

**First Year — Summer Session**

Course Number	Course Title	Clock Hours	Credits
BUS 246	Internship A	180	3
BUS 247	Internship B or Elective	180	3
Total		360	6

**Second Year — Fall Semester**

Course Number	Course Title	Clock Hours	Credits
BUS 140	Business Law	45	3
BUS 200	Principles of Banking	45	3
BUS 219	Fundamentals of Lending I	45	3
BUS 226	Wealth Management	30	2
BUS 236	Financial Management	45	3
ACCT 218	Tax Accounting I	45	3
Total		269	17

**Second Year — Spring Semester**

Course Number	Course Title	Clock Hours	Credits
BUS 160		45	3
BUS 209	Principles of Insurance (Consumer). OR BUS 241 Ag Lending (Agri)	45	3
BUSQ13	Marketing Services-	45	3
BUS 222	Fundamentals of Lending] II	45	3
ACCTQ24	Financial Statement Analysis	45	3
Total		240	15

Questions? Contact [Kerry.Strager@lakeareatech.edu](mailto:Kerry.Strager@lakeareatech.edu) or [Lorna.Hofer@lakeareatech.edu](mailto:Lorna.Hofer@lakeareatech.edu)

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