



Business Associate • Entrepreneurship Option • E-Degree

Semester Course Outline • 2016 – 2017 • Revised: 3/30/16

18 Months • Credits Required for Graduation: 39.5

Optional Associate of Applied Science (A.A.S.) Degree

20 Months • Credits Required for Graduation: 72

First Fall Semester (August – December)

Course Number	Course Title	Clock Hours	Credits
ENT 100	Entrepreneurship Essentials	45	3
ENT 102	Opportunity Analysis	45	3
ACCT 210	Principles of Accounting I	45	3
Total		135	9

First Spring Semester (January – May)

Course Number	Course Title	Clock Hours	Credits
ENT 120	Business Enterprise	45	3
ENT 130	Financing/Small Business Funding	45	3
Total		90	6

First Summer Session (May – July)

Course Number	Course Title	Clock Hours	Credits
ENT 135	Competitive Analysis	30	2
BUS 150	Advertising	60	4
CSS 100	Career Search Strategies	8	.5
Total		98	6.5

Second Fall Semester (August – December)

Course Number	Course Title	Clock Hours	Credits
BUS 140	Business Law	45	3
BUS 160	Principles of Selling	45	3
SPCM 101	Fundamentals of Speech	45	3
Total		135	9

Second Spring Semester (January – May)

Course Number	Course Title	Clock Hours	Credits
BSA 232	Social Media	45	3
BUS 220	Personal Finance	45	3
◆ ECON 105	Leadership in the Global Workplace	45	3
Total		135	9

◆ Students who have taken ECON 105 through a previous program at Lake Area Tech will choose a course from the selected electives below.

Spring Semester Electives

ACCT 211 – Accounting II

BSA 108 – Employment Law

BSA 212 – Training and Development

BUS 120 – Principles of Marketing

BUS 185 – E-Business

BUS 209 – Principles of Insurance

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First Fall Semester (August – December)

Course Number	Course Title	Clock Hours	Credits
ENT 205	Strategic Elements	45	3
BUS 215	Business Ethics	45	3
Total		90	6

First Spring Semester (January – May)

Course Number	Course Title	Clock Hours	Credits
ENT 220	Business Team Development	45	3
<ul style="list-style-type: none"> • Selected Mathematics Course (Choose one) <li style="padding-left: 20px;">MATH 100 – Applied General Math <li style="padding-left: 20px;">MATH 101 – Intermediate Algebra <li style="padding-left: 20px;">MATH 102 – College Algebra * 		45	3
Total		90	6

First Summer Session (May – July)

Course Number	Course Title	Clock Hours	Credits
♦ Selected Elective	Select one (1) course elective from the list below.	45	3
<ul style="list-style-type: none"> • Selected Behavioral Science Course (Choose one) <li style="padding-left: 20px;">PSYC 100 – Psychology of Human Relations <li style="padding-left: 20px;">PSYC 101 – General Psychology * 		45	3
Total		90	6

Second Fall Semester (August – December)

Course Number	Course Title	Clock Hours	Credits
ENT 210	Entrepreneurship Capstone	45	3
♦ Selected Elective	Select one (1) course elective from the list below.	45	3
<ul style="list-style-type: none"> • Selected Communications Course (Choose one) <li style="padding-left: 20px;">COMM 101 – Communications and Career Strategies <li style="padding-left: 20px;">ENGL 101 – Composition * 		45	3
Total		135	9

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Second Spring Semester (January – May)

Course Number	Course Title	Clock Hours	Credits
BUS 238	Business Innovation	45	3
◆ Selected Elective	Select one (1) course elective from the list below.	45	3
Total		90	6

- ◆ Students will use the following list to choose the two course electives.

Fall Semester Electives

BSA 210 – Compensation and Benefits
 BUS 101 – Intro to Business
 BUS 122 – Business Relationships
 BUS 170 – Human Resource Management

Spring Semester Electives

ACCT 211 – Accounting II
 BSA 108 – Employment Law
 BSA 212 – Training and Development
 BUS 120 – Principles of Marketing
 BUS 185 – E-Business
 BUS 209 – Principles of Insurance

- Students will select a course in each of the areas listed to meet general education requirements. Courses marked with an asterisk (*) can be transferred directly to the university system and may be substituted for recommended courses on the outline. Students should speak with an advisor before doing so.