Financial Services • Consumer Financial Option • January Start Semester Course Outline • 2020 – 2021

20 Months (4 Semesters, 2 Summer Sessions) • Revised: 6/2/20

Associate of Applied Science (A.A.S.) Degree • Credits Required for Graduation: 74.5

LAKE AREA TECH COLLEGE

First Spring Semester

Course Number	Course Title	Clock Hours	Credits
ACCT 210	Principles of Accounting I	45	3
CSC 105	Computer Software Applications *	45	3
MATH 101 or MATH 114	Intermediate Algebra or College Algebra *	45	3
PSYC 101	General Psychology *	45	3
SPCM 101	Fundamentals of Speech *	45	3
	Total	225	15

First Summer Session

Course Number	Course Title	Clock Hours	Credits
CSC 125	Advanced Computer Applications	45	3
ECON 201	Principles of Microeconomics I *	45	3
	Total	90	6

First Fall Semester

Course Number	Course Title	Clock Hours	Credits
BUS 200	Principles of Banking	45	3
BUS 219	Fundamentals of Lending I	45	3
BUS 236	Financial Management	45	3
ACCT 211	Principles of Accounting II	45	3
CSS 100	Career Search Strategies	8	.5
ENGL 101	Composition *	45	3
	Total	233	15.5

Second Spring Semester

Course Number	Course Title	Clock Hours	Credits
BUS 160	Principles of Selling	45	3
BUS 209	Principles of Insurance	45	3
BUS 213	Marketing Financial Services	45	3
BUS 222	Fundamentals of Lending II	45	3
ACCT 224	Financial Statement Analysis	45	3
ECON 202	Principles of Macroeconomics II *	45	3
	Total	270	18

Second Summer Session

Course Number	Course Title	Clock Hours	Credits
BUS 246	Internship A	180	3
BUS 247	Internship B or Elective	180	3
	Total	360	6

Second Fall Semester

Course Number	Course Title	Clock Hours	Credits
AG 159	Farm/Ranch Records	45	3
BUS 140	Business Law	45	3
BUS 220	Personal Finance	45	3
BUS 226	Wealth Management	30	2
ACCT 218	Tax Accounting I	45	3
	Total	210	14

All elective and/or additional courses not listed on your current program outline must be approved by your adviser and appropriately identified on the current program semester outline of any Ag Option, Business Associate Option, or Financial Services Option.

Courses marked with an asterisk (*) can be transferred directly to the university system. Students should speak with an advisor before doing so.