Business Associate • Entrepreneurship Part-time E-Degree
Semester Course Outline • 2020 – 2021

29 Months (6 Semesters, 1 Summer Session) • Revised: 6/16/20

Associate of Applied Science (A.A.S.) Degree • Credits Required for Graduation: 72

LAKE AREA TECH COLLEGE

First Fall Semester (August – December)

Course Number	Course Title	Clock Hours	Credits
ENT 100	Entrepreneurship Essentials	45	3
ENT 102	Opportunity Analysis	45	3
ACCT 210	Principles of Accounting I	45	3
● Selected Behavioral Science Course (Choose one) PSYC 100 – Psychology of Human Relations PSYC 101 – General Psychology *		45	3
	Total	180	12

First Spring Semester (January – May)

Course Number	Course Title	Clock Hours	Credits
ENT 130	Financing/Small Business Funding	45	3
BSA 232	Social Media	45	3
BUS 210	Small Business Developemnt	45	3
● Selected Social Science Course (Choose one) ECON 105 – Leadership in the Global Workplace ECON 201 – Principles of Microeconomics I * ECON 202 – Principles of Macroeconomics II * SOC 100 – Introduction to Sociology *		45	3
	Total	180	12

First Summer Session (May – July)

Course Number	Course Title	Clock Hours	Credits
ENT 135	Competitive Analysis	30	2
BSA 230	QuickBooks	15	1
BUS 150	Advertising	45	3
	Total	90	6

Second Fall Semester (August – December)

Course Number	Course Title	Clock Hours	Credits
BUS 140	Business Law	45	3
BUS 160	Principles of Selling	45	3
BUS 215	Business Ethics	45	3
SPCM 101	Fundamentals of Speech * (CSS 100 – Career Search Strategies .5 credit)	45	3
	Total	180	12

Second Spring Semester (January – May)

Course Number	Course Title	Clock Hours	Credits
ENT 220	Business Team Development	45	3
BUS 120	Principles of Marketing	45	3
BUS 238	Business Innovation	45	3
CSC 105	Computer Software Applications *	45	3
	Total	180	12

Third Fall Semester (August – December)

Course Number	Course Title	Clock Hours	Credits
ENT 205	Strategic Elements	45	3
BUS 220	Personal Finance	45	3
● Selected Communications Course (Choose one) COMM 101 – Communications and Career Strategies ENGL 101 – Composition * (CSS 100 – Career Search Strategies .5 credit)		45	3
● Selected Mathematics Course (Choose one) MATH 100 – Applied General Math MATH 101 – Intermediate Algebra MATH 114 – College Algebra *		45	3
	Total	180	12

Third Spring Semester (January – May)

Course Number	Course Title	Clock Hours	Credits
ENT 210	Entrepreneurship Capstone	45	3
BUS 230	Management Policy	45	3
	Total	90	6

- Students will select a course in each of the areas listed to meet general education requirements. Courses marked with an asterisk (*) can be transferred directly to the university system and may be substituted for recommended courses on the outline. Students should speak with an advisor before doing so.